



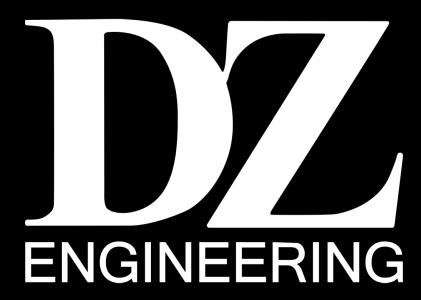
Speaker:

MIRCO ASSIRELLI

IT & Tender Manager

**GIOVANNI TOSCANI** 

NOC-SOC Manager



#### 01

### THE COMPANY Who are we?





DZ DINO ZOLI BRASIL

SIL

TEXTILES PRODUCTION AND WHOLESALE

PRODUCTION AND TRADE
OF QUALITY TEXTILES FOR
FORNITURE

EXTILE





**SYSTEMS INTEGRATOR &** 

**GENERAL CONTRACTOR** 

ENGINEERING

Singapore Branch

SYSTEMS INTEGRATOR & GENERAL CONTRACTOR

**GLULAM** 

Fondazione Dino Zoli

CONTEMPORARY ART FOUNDATION

DINOZOLI ARTESRL

ARTWORKS TRADE

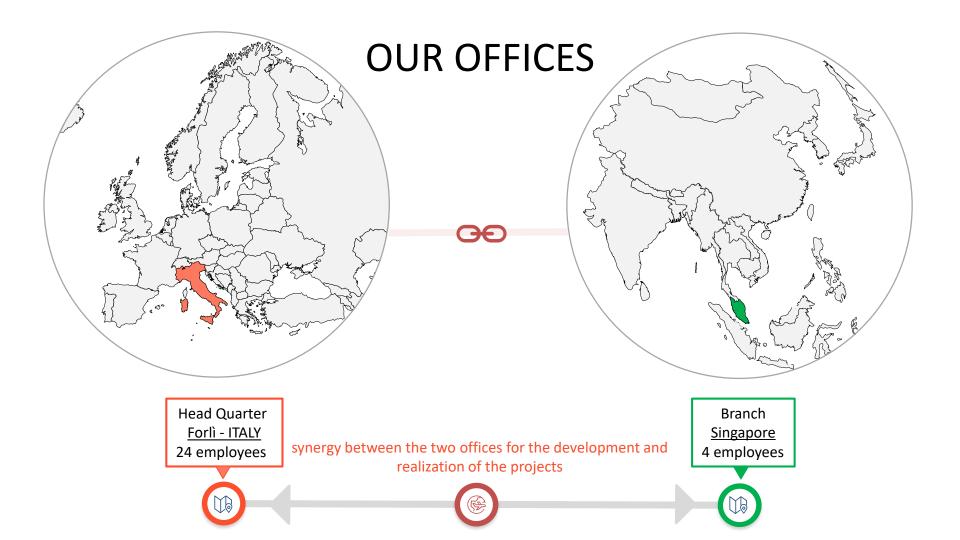


AGRICULTURAL COMPANY
WINE AND OLIVE OIL
PRODUCTION



TRADE OF QUALITY FOODSTUFF

ARTIFICIAL LEATHER PRODUCTS TRADE







**TURNKEY** 

We realize projects giving to our customers turnkey solutions, from the design to the realization, test & commissioning



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**CUSTOMIZE** 

Our goal is satisfying our customers and one of our strong point is to customize the products, as per the client's necessities



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The expertise of our technicians allow to face any activity among special systems and their integration



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#### **KNOW-HOW**

Our technicians are deeply prepared and their expertise allow to face any activity among special systems and their integration

#### **TEAM**

We believe in this! The strength of the team is our peculiarity which helps us to achieve the goal and respect from our customers





MOTORSPORT SYSTEMS



SPORTS LIGHTING SOLUTIONS



ENERGY & LIGHTING



AUDIOVISUAL TECHNOLOGIES

**TELECOMMUNICATIONS** 



# REFERENCES Portfolio and Customers











**ALLIANZ STADIUM IN TURIN «JUVENTUS STADIUM»** 









CASTEL DEL MONTE, UNESCO HERITAGE AND ICON OF THE MEDIEVAL ARCHITECTURAL



















### **ELECTRONIC FLAG**





SUPPORT FOR MARSHALS



TOTAL CONTROL
FROM RACE CONTROL



**HIGH VISIBILITY** 



HAND CONTROL (PAD)@ MARSHAL POSTS



UNDER FIA APPROVAL



#### LIGHTING MANAGEMENT SYSTEM DIGILUX VM 3000°



CHOICE OF SEVERAL LIGHTING MODES



CUTOMIZABLE ON REQUEST

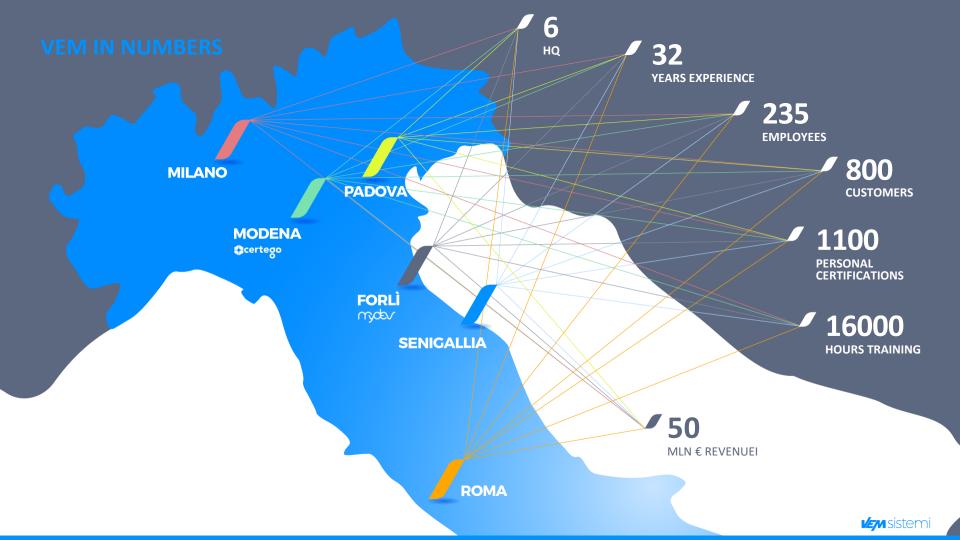


REMOTE SW
UNDER DEVELOPMENT



#### **IL GRUPPO VEM**

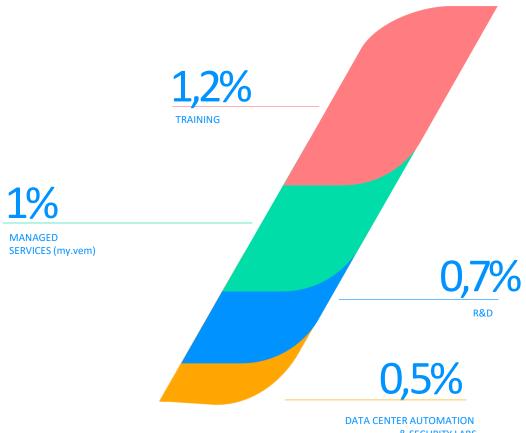




#### **INVESTMENTS**

3,4%

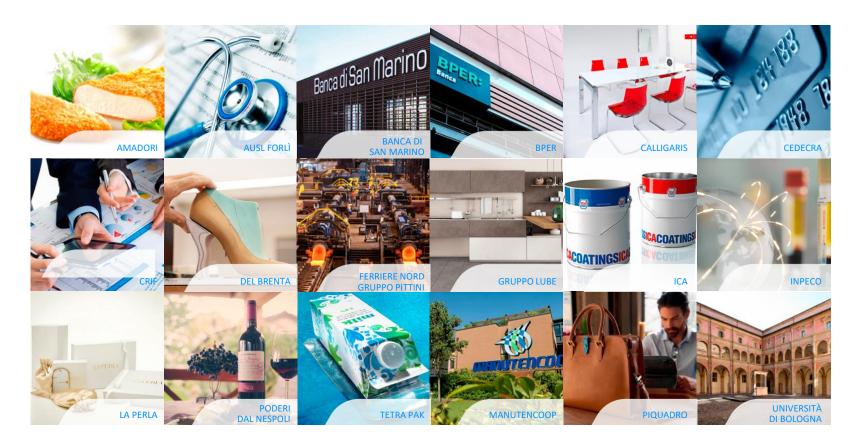
TURNOVER INVESTED IN R&D E TRAINING





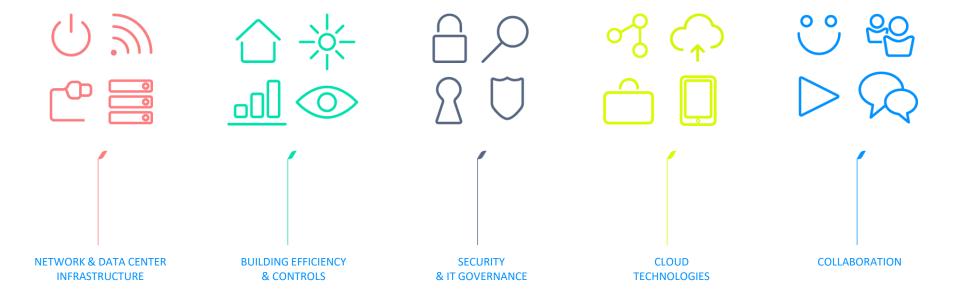


#### **OUR CUSTOMERS**



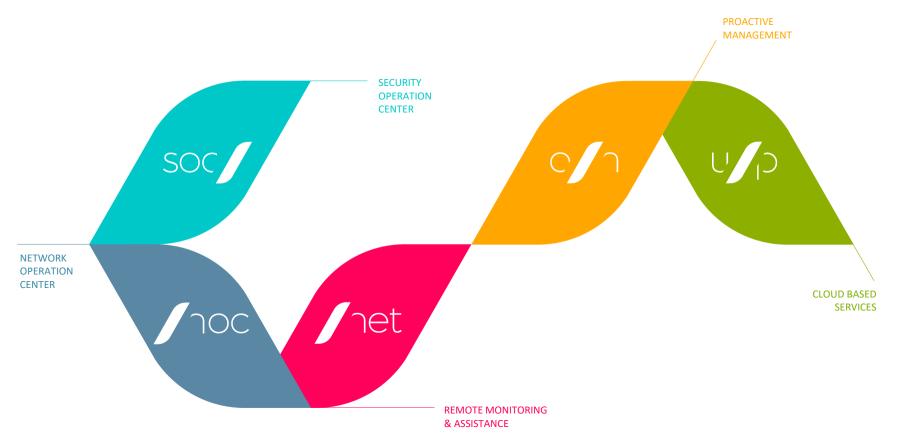
#### **SOLUTIONS** PORTFOLIO

#### **OUR SOLUTIONS**



# **SERVICES** PORTFOLIO

### **OUR SERVICES**





### **SERVICES**

### IT INFRASTRUCTURE MONITORING





MONITORING



**ASSET MANAGEMENT** 



END USER EXPERIENCE



BACKUP & CONFIGURATION MANAGEMENT



SLA REPORTING



ROOT CAUSE ANALYSIS



CONSOLE
WITH TOPOLOGICAL,
PHYSICAL AND MULTILEVEL MAPS



INTEGRATION OF DIFFERENT AREAS



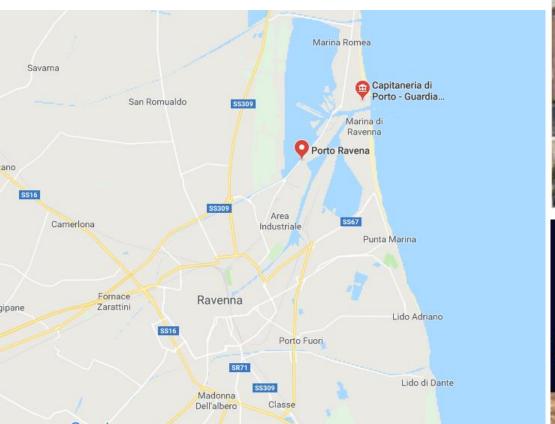
CORRELATION ENGINE



PERFORMANCE & CAPACITY MANAGEMENT



### Harbor Authority of the Central and Northern Adriatic Sea, let's call it: Port Authority









Scheduled maintenance and incident management

Preventive and break down maintenance

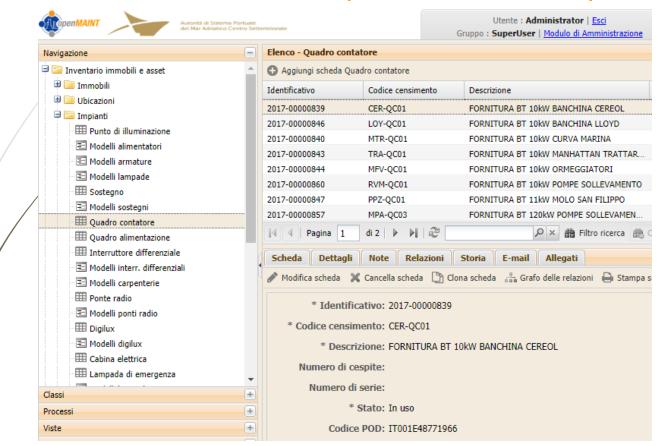




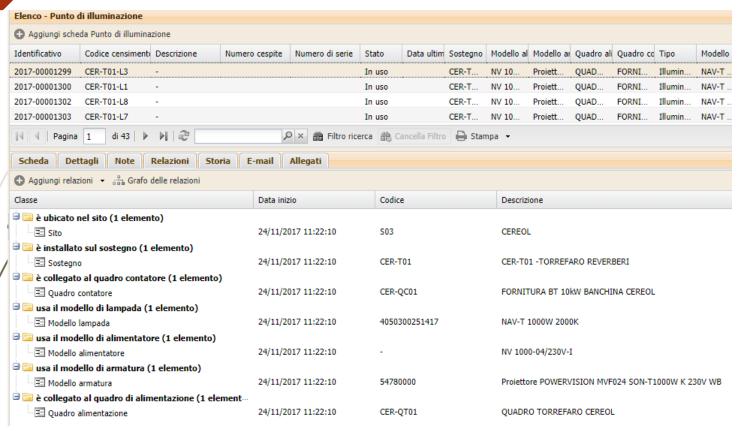




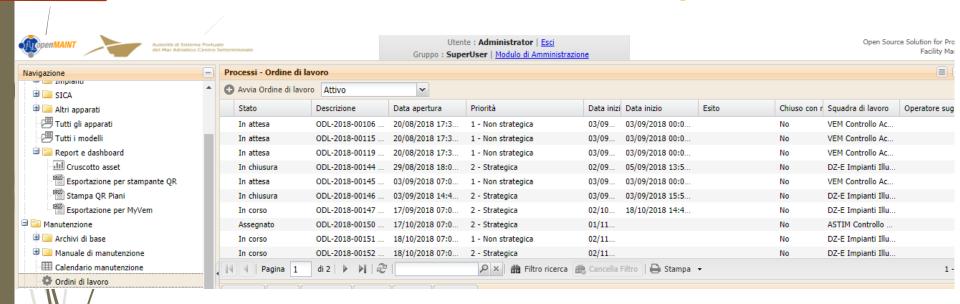
## Census of all assets (both IT & non IT)



# Relationship between assets



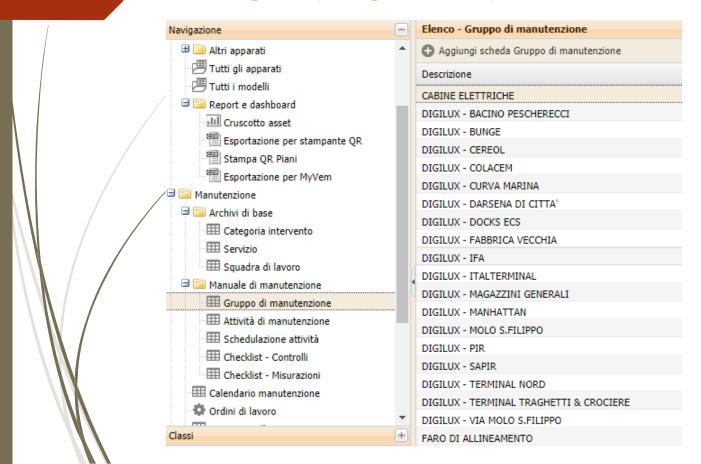
## Activity schedule & tracking



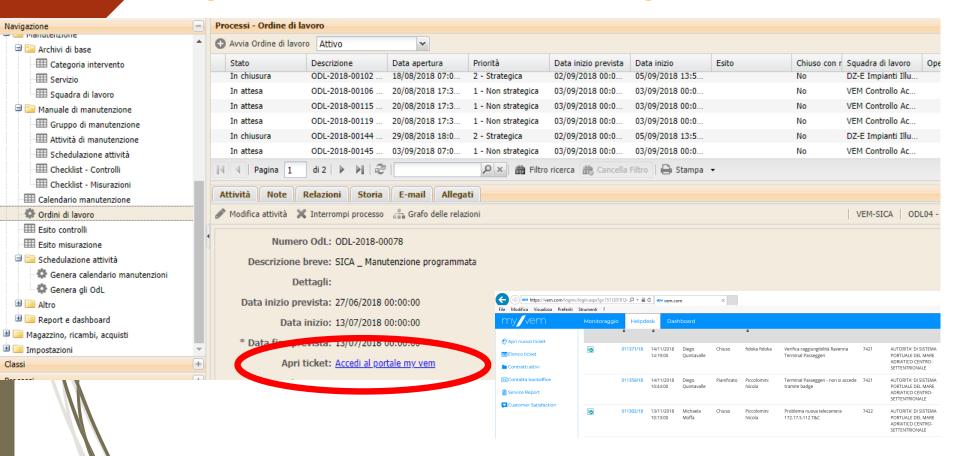
# Pre-filled checklists for ordinary maintenance

| Elenco - Checklist - Controlli               |   |
|--|---|
| Aggiungi scheda Checklist - Controlli        |   |
| Attività principale 📤                        | Descrizione   |
| CABINE ELETTRICHE - Manutenzione programmata | altre manutenzioni previste nei manuali d'uso degli apparati che compongono la cabina   |
| CABINE ELETTRICHE - Manutenzione programmata | controllo Buchholz  |
| CABINE ELETTRICHE - Manutenzione programmata | controllo bulloneria varia  |
| CABINE ELETTRICHE - Manutenzione programmata | controllo della funzionalità degli impianti di illuminazione interna agli scomparti   |
| CABINE ELETTRICHE - Manutenzione programmata | controllo del sistema di raffrescamento della cabina  |
| CABINE ELETTRICHE - Manutenzione programmata | controllo funzionalità degli strumenti di misura  |
| CABINE ELETTRICHE - Manutenzione programmata | controllo livello olio interruttore a volume d'olio   |
| CABINE ELETTRICHE - Manutenzione programmata | controllo livello olio trasformatore  |
| CABINE ELETTRICHE - Manutenzione programmata | prova del pulsante emergenza vigili del fuoco   |
| CABINE ELETTRICHE - Manutenzione programmata | pulizia vano  |
| CABINE ELETTRICHE - Manutenzione programmata | rilievo delle temperature sui trasformatori ad olio   |
| CABINE ELETTRICHE - Manutenzione programmata | serraggio morsetti  |
| CABINE ELETTRICHE - Manutenzione programmata | verifica allarmi remoti   |
| CABINE ELETTRICHE - Manutenzione programmata | verifica apparati di sicurezza  |
| CABINE ELETTRICHE - Manutenzione programmata | verifica di buon funzionamento meccanico ed elettrico negli interruttori a gas, attenersi alle istruzioni riportate sui libretti de |
| CABINE ELETTRICHE - Manutenzione programmata | verifica gruppo o fonte di energia per i comandi degli organi di sezionamento e segnalazioni  |
| CABINE ELETTRICHE - Manutenzione programmata | verifica illuminazione di sicurezza   |
| CABINE ELETTRICHE - Manutenzione programmata | verifica integrità dei muri, intonaci,infiltrazioni acqua   |
| CABINE ELETTRICHE - Manutenzione programmata | verifica interblocchi meccanici nei sezionatori di media tensione   |
| CABINE ELETTRICHE - Manutenzione programmata | verifica interruttori a volume d'olio pulizia e lubrificazione agli equipaggi meccanici   |

### Assets grouping on a «per service/site» basis

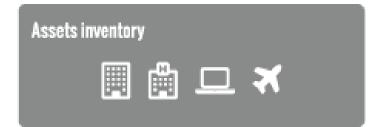


### Integration with external ticketing system



# APPETITE COMES WITH EATING

Inventory of plant assets and related components



Inventory of plant assets and related

components





GPS tracking function of new mobile App



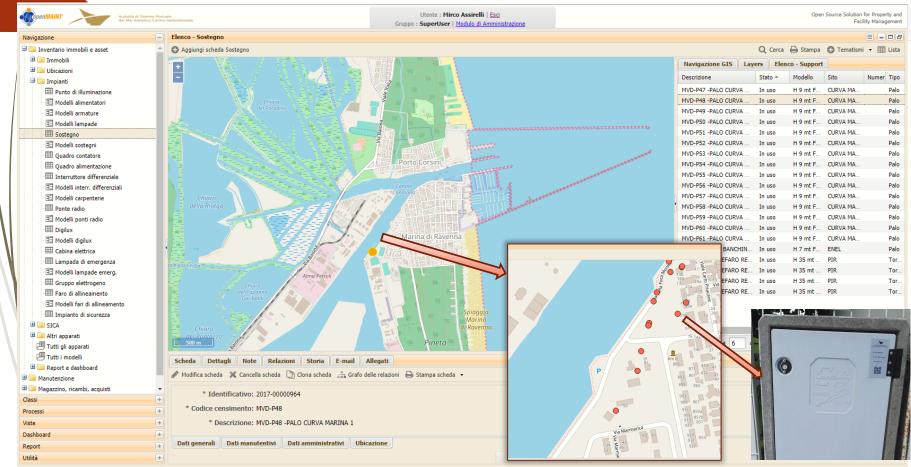


Example of a lighting pole and its power supply with parent-child logic based on the QR code

NOMESITO SAPIR

GUADRO SAP-QC02

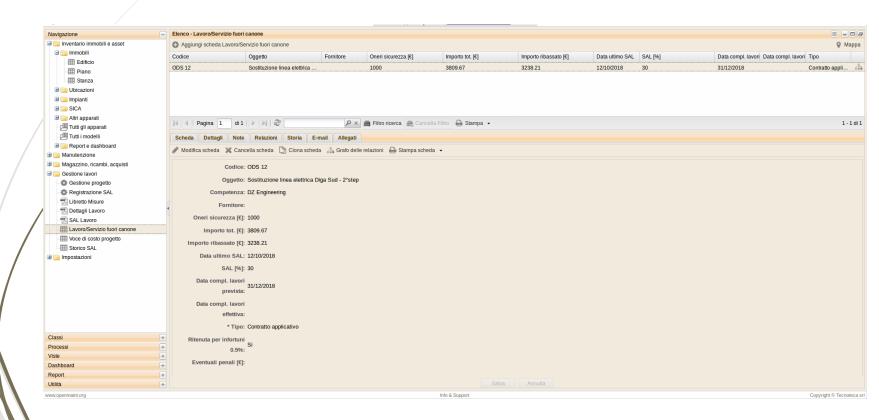
### Screen with GIS map with asset location



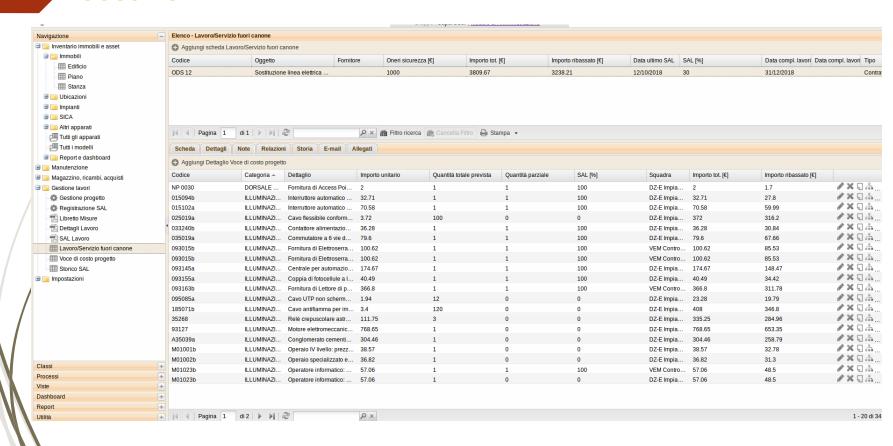
Economic and accounting management of all the processes



# Screen for entering new job



# Screen with loaded articles of the economic project document



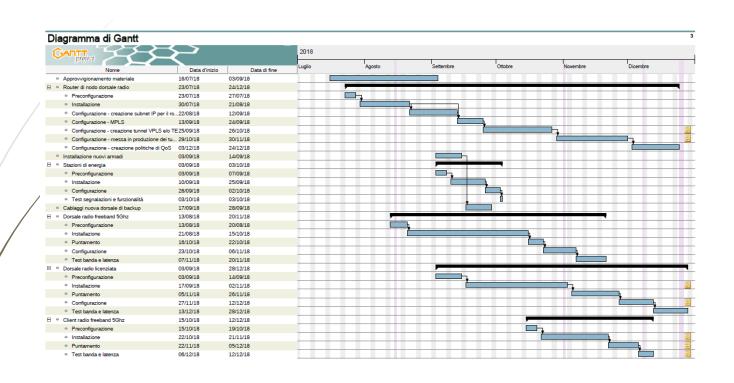
# Screen showing progress of project economic activity

Totale DZ-E Impianti Illuminazione

|         | Descrizione voce  | Subappaltatore | Quantità                     | Quantità<br>effettuata | SAL  |
|---------|---|----------------|------------------------------|------------------------|------|
| M01023b | Operatore informatico: prezzo comprensivo di spese generali ed utili d'impresa pari al 28 70%   |                | 1,00                         | 1.0                    | 100% |
| 093163b | Fornitura di Lettore di prossimità per tessere passive segnalazione sonora e visiva di accesso negato o consentito uscite a relè NO o NC trasmissione dati in formato Wiegand d sione 125 kHz alimentazione 5-14 V c.c.: in contenitore plastico grado di protezione IP 55 per installazione a parete |                | 1,00                         | 1.0                    | 100% |
| 093015b | Fornitura di Elettroserratura bivalente destra-sinistra tensione<br>nominale 12 V: per cancelli dotata di apertura con chiave da ambo i<br>lati   |                | 1,00                         | 1.0                    | 100% |
| M01023b | Operatore informatico: prezzo comprensivo di spese generali ed utili d'impresa pari al 28 70%   |                | 1,00                         | 0.0                    | 0%   |
| M01023b | Operatore informatico: prezzo comprensivo di spese generali ed utili d'impresa pari al 28 70%   |                | 1,00                         | 0.0                    | 0%   |
| N04140b | Piattaforma aerea a compasso: altezza 10 m: a freddo con operatore  |                | 1,00                         | 0.0                    | 0%   |
| M01023b | Operatore informatico: prezzo comprensivo di spese generali ed utili d'impresa pari al 28 70%   |                | 1,00                         | 1.0                    | 100% |
| 093015b | Fornitura di Elettroserratura bivalente destra-sinistra tensione<br>nominale 12 V: per cancelli dotata di apertura con chiave da ambo i<br>lati   |                | 1,00                         | 1.0                    | 100% |
| M01024b | Installatore 5ª categoria Prezzo comprensivo di spese generali ed utili d'impresa pari al 28 70%  |                | 1,00                         | 1.0                    | 100% |
|         |   | Tot            | Totale VEM Controllo Accessi |                        | 67%  |

| SAL globale  | 30%        |
|--------------|------------|
| Data del SAL | 12/10/2018 |

## Project Gantt for new functions under study



# Epilogue







# **Thank You!**

MIRCO ASSIRELLI

IT & Tender Manager

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NOC-SOC Manager